Joint Tactical Radio System (JTRS)
Industry Day
Solicitation Overview
DAAB07-98-R-Y003

Presented By
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Presentation Outline

- **Acquisition Process**
- **Other Transactions**
- **Solicitation**
  - Proposal Evaluation Criteria
  - Model Agreement
  - Statement of Objectives
  - Expected Deliverables
- **Proposals**
- **Payable Milestones**
- **Contract Support Team**

Three Step Acquisition Process

STEP 1: Architecture Definition

STEP 2: Architecture Development

STEP 3: Architecture Evolution & Waveform Recoding

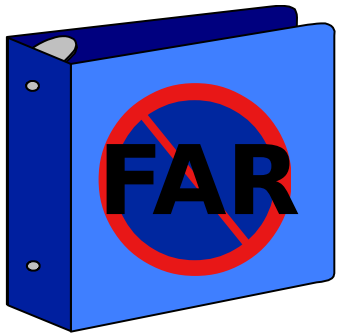
Additional Individual Service Procurements

STEP 1 OVERVIEW

- Invitation for Consortia Participation
- Solicitation Release: 20 November 1998
- 1 or More Agreements With Industry
- Offers Due: 20 December 1998
- Consortia Agreement (S) NLT: 31 January 1999
- Completion of Step 1: 3 Months After Signing of Agreement

Other Transactions are "FAR-Out"

- Procurement Regulations Are Not Applicable
- Provided Under Authority of 10 U.S.C. 2371
- Are Legal Instruments for Performing Research and Prototype Projects
- Are Transactions Other Than a Contract, Grant or Cooperative Agreement
- Characterized by Greater Flexibility and Reduced Administrative Burden
- Requires Cost Sharing - Government Portion Can Not Exceed 50%



Why Use Other Transaction Authority?

Benefits to Participants and Government:

- Increased Flexibility in Structuring Agreements
- Minimum Bureaucracy
- Ability to Use Commercial Practices and Procedures
- Focus on Achieving Objectives

Contents of Solicitation

- General Information
- Schedule
- Proposal Preparation Instructions
- Proposal Evaluation Process
- Attachment A - Model Agreement
- Attachment B - Sample Articles of Collaboration
- Attachment C - Statement of Objectives
- Attachment D - Glossary
- Attachment E - Acronyms

Evaluation Criteria

- Technical
- Management
- Team Composition
- Cost Sharing

Evaluation Criteria (Cont.)

Technical

The Government Will Evaluate the Proposals to Determine the Extent to Which They Are Likely to Result in a Defined Architecture That When Developed Is:

- Interoperable
- Scaleable
- Extendible
- ORD Compliant
- Affordable
- Programmable/ Reprogrammable
- Able to Avoid Dependence on Specific Technologies
- Able to Maximize S/W and H/W Independence
- Capable of Rapid Technology Insertion
- INFOSEC Compliant
- Widely Accepted by Industry

The Government Will Evaluate the Extent to Which All Risks in Achieving Such an Architecture Are Identified

Evaluation Criteria (Cont.)

Management

- Completeness/Viability of Articles of Collaboration
- Provisions to Add/Delete/Substitute Team Members
- Plan to Address Government Interaction
- Day to Day Operations of the Team
- Program Scheduling
- Reporting and Documentation
- Plan to Track and Manage Program Progress, Schedule and Expenditures

Evaluation Criteria (Cont.)

Team Composition

- Breadth and Depth of Industry, Academia, and Niche Players Represented on Each Team
- Personnel Qualifications
- Availability and Dedication to This Effort
- Past Experience Relative to Step 1 JTRS Effort

Evaluation Criteria (Cont.)

Cost Sharing

- **Reasonableness and Realism Of:**
  - **Proposed Cost Sharing Plan**
  - **Proposed Cost**

Model Agreement Includes:

- Scope of Agreement
- Term
- Management of Project
- Administration
- Obligation and Payment
- Disputes
- Patent Rights
- Data Rights
- Foreign Access
- Insurance
- Officials Not To Benefit
- Order of Precedence
- Attachments

Articles of Collaboration

- Participants' Agreement on How to Conduct Business Among Themselves
- Must Be Finalized Prior to Signing Agreement With Government
- Sample Included in Solicitation Is Springboard for Discussions

Statement of Objectives (SOO)

Details the Government's Expectations

For the Architecture Definition Step

Outcome of STEP 1

- **Baseline Architecture Definition**
- **Plan for Development of the JTRS Architecture**

Submitted Proposals Include

- Technical Approach
- Management Approach
- Team Composition
- Cost Sharing
- Proposed Agreement
  - Report Requirements
  - Payable Milestones
  - Funding Breakout
  - Articles of Collaboration

Payable Milestones

- **Method of Providing Government Share of Agreement Expenditures**
- ***NOT*** **Cost Reimbursement or Firm, Fixed Price**
- **Payments Are Made Upon Mutual Certification of Completion**

JTRS CONTRACT SUPPORT TEAM

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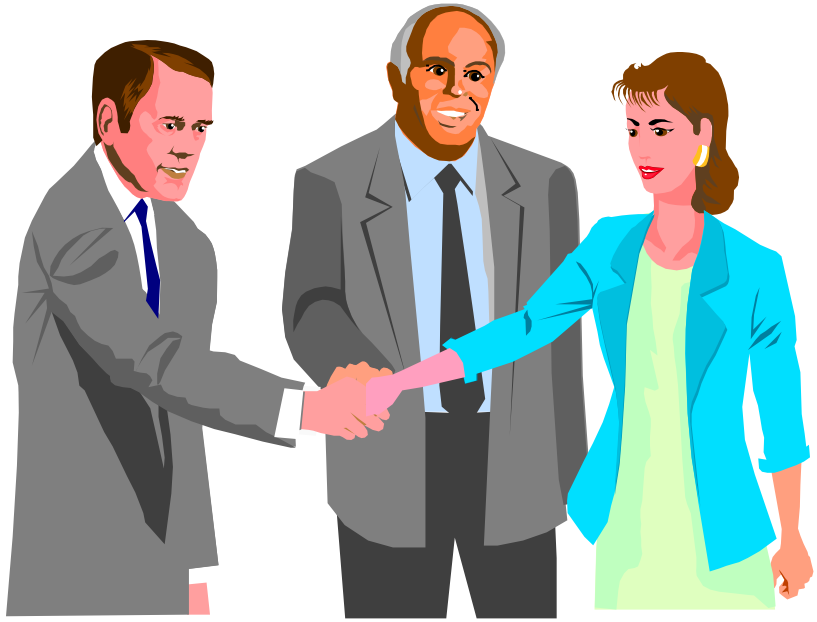
CECOM Business Opportunity Page

http://acbop.monmouth.army.mil

In Closing…

We Look Forward to Your Participation in This New and Innovative Approach to Addressing the Government's Requirements.



LET'S GO!